

Job Title: Energy Coach - Strategic Energy Management Programs

Location: Pacific Northwest (Desired location: Portland, OR), remote office

Company Overview: [Coefficient Consulting](#) is a leading provider of strategic energy management solutions, partnering with utilities in the Pacific Northwest to assist commercial and industrial (C&I) customers in developing comprehensive energy management systems. Our mission is to empower businesses to optimize their energy usage, reduce costs, and minimize environmental impact. We do this by helping organizations articulate and achieve their vision for success.

Position Overview: We are seeking a dynamic and motivated Energy Coach to join our team. The ideal candidate will possess technical proficiency, strong communication skills, and a passion for empowering organizations to achieve their long-term energy management goals. Experience in engineering and/or industrial processes is highly valued, and familiarity with utility energy efficiency programs is essential.

Responsibilities:

1. **Group Facilitation:** Lead workshops, technical trainings, and group meetings to educate C&I customers on energy management best practices, technologies, and strategies.
2. **One-on-One Customer Support:** Provide personalized guidance, education, and support to customers in developing and implementing tailored energy management plans, conducting site assessments, and identifying opportunities for improvement. Work is primarily remote.
3. **Technical Proficiency:** Utilize MS Office and other software platforms to conduct energy analyses, develop or interpret statistical energy models, develop reports, and communicate technical findings to customers in a clear and concise manner.
4. **Written and Verbal Communication:** Communicate effectively with customers, utility partners, and internal stakeholders through written reports, presentations, and verbal consultations.
5. **Knowledge of Utility Energy Efficiency Programs:** Stay updated on utility incentive programs, rebates, and regulations to effectively guide customers in leveraging available resources to optimize energy efficiency initiatives.

Qualifications:

- Bachelor's degree in engineering, environmental science, or related field (associate's technical degree and experience may substitute); at least 5 years of experience. CEM or PE desired.
- Location: Pacific Northwest, with preference for candidates based in Portland, OR
- Ability to work independently and collaborate effectively in a team environment
- Familiarity with utility energy efficiency programs is highly desirable
- Experience in energy management, sustainability, or related field
- Strong analytical skills and proficiency in Microsoft Office Suite
- Excellent written and verbal communication skills

Benefits:

- Profit sharing, 401K, competitive salary (\$75k-\$129k), family leave, healthcare stipend
- Highly supportive, positive, and inclusive work environment
- Work-life balance, paid time off (11 holidays, 5 weeks PTO)
- Professional development and career advancement
- Opportunity to work with a high performing team

Coefficient Consulting is an equal opportunity employer. We encourage individuals from all backgrounds to apply.

To apply, or to learn more about Coefficient Consulting or this position, **please submit your resume and brief statement of interest to admin@coefficientnw.com**. We look forward to hearing from you!